

# PIONEERING SMART TRADE THROUGH AI AND E-COMMERCE



our word is our bond

## BEECONS INTERNATIONAL



# SUCCESS STORY

## FIRST EVER PHYTOSANITARY CERTIFIED MANGO EXPORT TO KYRGYZSTAN

- Pioneering Pakistan Kyrgyzstan Mango Export.
- To open this new trade route Beecons International took a bold step forward. The company submitted a formal undertaking to the authorities because no PRA agreed two governments. BI accepting full responsibility and risk even committing to bear all potential losses if the consignment was not accepted by Kyrgyz Customs.
- Beecons International dispatched the mango shipment through a chartered flight ensuring freshness, quality and time delivery.



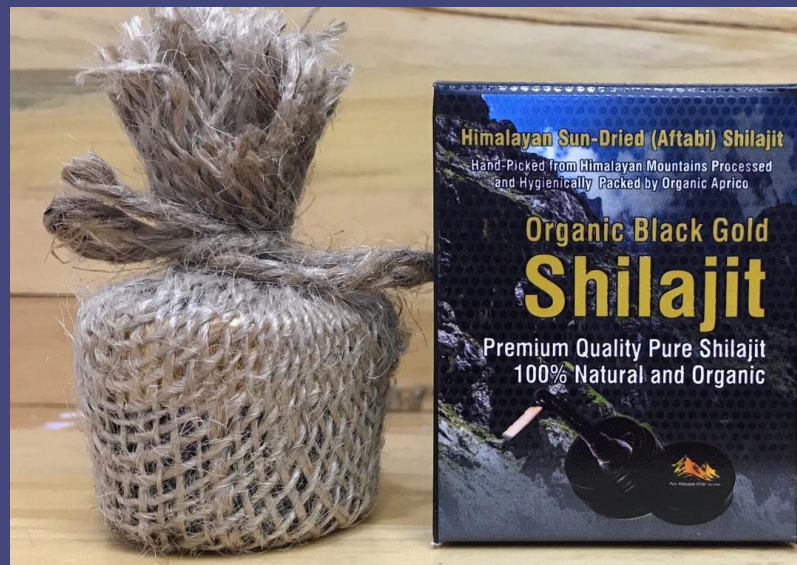
# HISTORICAL MILESTONE

## BEECONS INTERNATIONAL

- Beecons International achieved a historical milestone by becoming the first Pakistani company to officially export mangoes to Kyrgyzstan.
- This milestone opened a new Central Asian market for Pakistani mangoes and set a benchmark for officially recognized safe procedure.
- This achievement not only introduced Pakistani mangoes but also set a benchmark for safe, certified and professionally managed exports under the CAREC framework paving the way for future regional trade collaborations.



# EXPORT PRODUCT PACKAGING





# OUR CONSIGNMENTS OF MANGOES & MANDARINS IN BISHKEK — KYRGYZSTAN



# GLIMPSES



## DECEMBER 2020 ACTIVITIES

Dr. Mohsin Tanveer

Director





# GLIMPSES OF OUR MEETINGS

## Message from Organizer

"We come to work each day for one reason: to make things work for you - not merely on paper, not just conceptually, but practically, on the ground. This is our promise. It's a big challenge in an unpredictable world."  
Dr. Mohsin Tanveer.



With H.E Mr. Ulanbek Totuiaev  
(Ambassador of Kyrgyzstan to Pakistan).



With Mr. Danil Ibraev (President of Kyrgyz Union of Industrialists and Entrepreneurs).



With Mr. Dalibaev Dalikhon  
(Advisor to Deputy Prime Minister of Trade of the Republic of Kazakhstan).



With Mr. Shayloobek Atazov  
Deputy of the Zhogorku Kenesh K.R.



Speech to Participants in Bishkek December 2020



With H.E Mr. Ulanbek Totuiaev  
(Ambassador of Kyrgyzstan)



With Team of Single window  
customs Kyrgyzstan



With H.E Mr. Saeed Kharazi  
(Ambassador of Iran)



With Member of Ministry  
of Economy & Commerce



With Kyial Kenzhematova  
Deputy Director Tourism Dep.



With Mr. Trunov Igor Leonidovich  
Chairman of Executive Committee of Russian Food  
Industry.



With US AID - Kyrgyzstan Team



With Mr. Almas (Center) and Team



# GLIMPSES OF OUR VISITS TO MANUFACTURING CONCERNS FOR AREAS OF OPPORTUNITY:



**MEETING WITH  
PHARMA NUR MANAGEMENT**



**AIDAN PHARMA**



**"LABORATORY VISIT OF AIDAN PHARMA"**



**DR MOHSIN HANDED OVER MANGO CONCENTRATE  
TO OFFICIALS OF PROD IMPEX "SONUN" IN  
DECEMBER 2022**



**DR MOHSIN VISITED THE PRODUCTION PLANT  
OF PROD IMPEX "SONUN" IN  
DECEMBER 2022**



**DR MOHSIN STANDING INFRONT OF THE  
PROD IMPEX "SONUN" PRODUCTS DISPLAY IN  
DECEMBER 2022**





# VISION 2025-2030

TO BUILD A SEAMLESSLY CONNECTED REGIONAL TRADE NETWORK POWERED BY AI AND E-COMMERCE

- This presentation explores how **E-Commerce and Artificial Intelligence (AI)** can transform trade flows between Pakistan and CAREC countries.
- Digital Integration.
- AI Driven Efficiency.
- Sustainable Cross Border Trade.
- Youth and SME Empowerment.
- Pakistan and Kyrgyzstan with its **strategic location** can be the **digital gateway** for regional trade.

- BUSINESS REGISTRATION.
- DISTRIBUTION & TRADE MARKETING.
- RUSSIAN LANGUAGE TRANSLATION SERVICES.
- JOINT VENTURES.
- IDENTIFY EURASIAN ECONOMIC UNION MARKETS FOR TRADE EXPANSION.
- TRADE HOUSE FACILITY TO DISPLAY YOUR PRODUCTS.
- CORPORATE CONSULTANCY (B2B, B2C, B2G).
- SUPPLY CHAIN & LOGISTICS REVAMPING.
- PARTICIPATION AND SHOWCASE YOUR PRODUCTS IN TRADE FAIRS.
- PROVISION OF SERVICE PROVIDERS FOR DEVELOPMENT OF YOUR BUSINESS.
- ASSISTANCE TO RESOLVE FINANCIAL & BUSINESS DISPUTES.

## SERVICES



## PAKISTAN TRADE HOUSE

### Prominent Services of Pakistan Trade House

1. Evaluation
2. Documentation
3. Negotiation
4. Facilitation to potential Buyers & Sellers





# E-COMMERCE MARKETS IN CAREC COUNTRIES

## OUR SOFTWARE INTEGRATION WITH FOLLOWING MARKETPLACES

1. Kazakhstan: Kaspi.kz, Lamoda.kz
2. Kyrgyzstan: Lalafo.kg, Shoppix.kg
3. Uzbekistan: Uzum, OLX Uzbekistan
4. Azerbaijan: Tap.az, Kontakt Home
5. Tajikistan: Somon.tj
6. Turkmenistan: Biznes.com.tm
7. Mongolia: Shoppy.mn
8. China: Alibaba, JD.com
9. Afghanistan: AzadBazar.af
10. Georgia: Vendoo.ge, MyMarket.ge
11. Pakistan: Daraz.pk, PriceOye.pk

# CONNECTIVITY — CAN BE USED TO SUPPORT COOPERATION AND ACHIEVE COMMON GOALS THROUGH COLLABORATION ENABLING NEXT GENERATION





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